

2. Cash Dividends

	Annual dividend				
	End of first quarter	End of second quarter	End of third quarter	End of term	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	3.00	-	7.00	10.00
Fiscal year ending March 31, 2025	-	3.00	-		
Fiscal year ending March 31, 2025 (forecast)				9.00	12.00

(Note) Revisions to the most recently announced dividend forecast: Yes
For details, please refer to the “Notice of Revision of Dividend Forecast (45th Anniversary Commemorative Dividend)” released today.
“Cash Dividends” above refer to dividends on common shares. Please refer to “Dividends on class shares” below for the status of dividends on class shares (unlisted) issued by the Company with different rights from those of common stock.

3. Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent company		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full Year	63,500	45.6	1,900	50.6	1,200	128.8	800	26.4	41.28

(Note) Revisions to the most recently announced earnings forecast: Yes
For details, please refer to the “Notice of Revision of Full-Year Consolidated Earnings Forecast” released today.

* **Notes**

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Application of accounting methods specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - ii) Changes in accounting policies due to other reasons: None
 - iii) Changes in accounting estimates: None
 - iv) Restatement: None
- (4) Number of issued shares (common shares)

- i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	21,379,000 shares
As of March 31, 2024	21,379,000 shares

- ii) Number of treasury shares at the end of the period

As of December 31, 2024	2,482,987 shares
As of March 31, 2024	2,490,706 shares

- iii) Average number of shares outstanding during the period (YTD)

Nine months ended December 31, 2024	18,892,814 shares
Nine months ended December 31, 2023	18,888,294 shares

* Review of attached quarterly consolidated financial statements by certified public accountants or an auditing corporation: None

* Proper use of earnings forecasts, and other special matters

The earnings forecasts and other forward-looking statements in this document are based on information available to the Company and certain assumptions that the Company considers reasonable. Actual financial results may differ significantly from the forecasts due to various factors. Please refer to “1. Qualitative Information on Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2025” on page 1 of the Summary of Financial Results (Attachments) for the assumptions used in forecasting business results and precautions regarding the use of the forecasts.

(Reference) Dividends on class shares

Breakdown of dividends per share related to class shares with different rights from those of common stock is as follows:

	Annual dividend				
	End of first quarter	End of second quarter	End of third quarter	End of term	Total
Class A Shares	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	4.78	-	4.78	9.56
Fiscal year ending March 31, 2025	-	4.78	-		
Fiscal year ending March 31, 2025 (forecast)				4.78	9.56

○ Table of Contents of Attachments

1.	Qualitative Information on Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2025	2
(1)	Description of Operating Results.....	2
(2)	Description of Financial Position.....	4
(3)	Description of Consolidated Earnings Forecasts and Other Forward-Looking Information	4
2.	Consolidated Quarterly Financial Statements and Primary Notes	5
(1)	Consolidated quarterly balance sheet.....	5
(2)	Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income	7
	Consolidated quarterly statement of income.....	7
	Consolidated quarterly statement of income Nine months ended December 31, 2023	7
	Consolidated quarterly statement of comprehensive income.....	8
	Consolidated quarterly statement of income Nine months ended December 31, 2023	8
(3)	Notes to Consolidated Quarterly Financial Statements	8
	(Notes on Going Concern Assumption)	8
	(Notes on Significant Changes in the Amount of Shareholders' Equity	8
	(Notes to Segment Information)	8
	(Notes to Statement of Cash Flows)	8

1. Qualitative Information on Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2025

(1) Description of Operating Results

During the nine months of the fiscal year under review (April 1, 2024 to December 31, 2024), net sales exceeded the plan, due to factors such as the steady increase in the number of enrolled members at the sports clubs, as well as favorable sales of home exercise equipment of the home fitness business of Sports Oasis Co., Ltd. (hereinafter “Oasis”), which became a wholly owned consolidated subsidiary of the Company at the end of the previous fiscal year. In terms of costs, the government subsidy helped to reduce utility costs and other factors, resulting in lower costs than planned. Ordinary income also increased above plan due to such factors as foreign exchange gains resulting from the weak yen. As a result, for the nine months of the fiscal year under review, net sales were 47,572 million yen (up 46.7% year on year), operating income came to 1,682 million yen (up 59.4% year on year), ordinary income posted 1,189 million yen (up 38.0% year on year), and net income attributable to owners of parent company was 724 million yen (up 17.8% year on year).

The Group, based on its corporate philosophy of a “company for creating purpose in life” (ikigai in Japanese), and its long-term vision of a “health solution company that enriches the age of the 100-year life span,” is engaged in business activities with the aim of enabling people to live fulfilling, “healthy” and “meaningful lives” in all stages of life. In addition, we formulated the “2024-2027 Medium-Term Management Plan” in May 2024 and have embarked upon the first year of the plan with the following major aims: i) Driving the industry as a leading integrated sports club company, and ii) Creating medium- to long-term growth drivers beyond the fitness industry.

[Sports Club Business]

In the sports club business, the number of new memberships at existing facilities remained strong, and the new membership plan for monthly corporate membership, a membership type aimed at companies and health insurance associations that conclude corporate contracts, continued to be well-received. Further, “CARAPPO Toranomon Hills” (Minato-ku, Tokyo), a comprehensive well-being facility which TOKYU LAND CORPORATION holds as a business owner and Oasis operates based on contract, opened in October, and “Gym & Studio Renaissance Higashi-azuma 24” (Sumida-ku, Tokyo), the fourth facility in the “Gym & Studio” business category, which opens both a gym and studio during 24 hours, opened in November.

During the third quarter of the fiscal year under review, net sales of the sports club business were 40,079 million yen (up 36.3% year on year) as membership increased at four new facilities that opened in the previous fiscal year, “Sports Club Renaissance KSC Kanamachi 24,” which reopened in April after being taken over in March 2024 and OASIS as well as the above new facility. The number of enrolled members at the end of the third quarter under review was 500,986 (including 65,750 online members) (up 27.8% year on year).

In the BtoG area (community health promotion) making use of our knowhow in running sports clubs, Using balance balls designed and developed by the Oasis Home Fitness Division, we conducted a "Demonstration experiment to prevent falls using balance balls" in collaboration with Fukuoka City. This initiative achieved significant results in reducing the risk of falls, and was awarded the highest Gold Award in the service industry/business collaboration category of the "SAFE Awards" organized by the Ministry of Health, Labor and Welfare, which recognizes outstanding efforts to create a safe and healthy working environment. Moreover, as part of our efforts to promote local health and disaster prevention in cooperation with local governments, during the third quarter under review we signed agreements with Kumamoto City, Kumamoto Prefecture; Motosu City, Gifu Prefecture; and Hirono-machi, Futaba-gun, Fukushima Prefecture with regard to the promotion of local health, as well as an agreement with Noda City, Chiba Prefecture regarding the use of our facilities in the event of a disaster. As of the end of the third quarter under review, with regard to health promotion, disaster prevention, and other areas, we had signed collaboration agreements with 30 local governments including the four mentioned above.

In the BtoB area (health promotion for workers targeting companies and health insurance associations), we continued to support corporate health promotion measures through our online lesson service “RENAISSANCE Online Livestream,” which is mainly for use by Vitality members of Sumitomo Life Insurance Company (Chuo-ku, Osaka-shi, Osaka). In addition, we have begun offering “Smart Action,” an online health service aimed at companies, health insurance associations and other organizations, which supports the practice of corporate health management through the improvement of health literacy.

[Nursing Care and Nursing-care/Medical-related Business]

In the nursing care and nursing-care/medical-related business, the nursing care and rehabilitation business, centered on “Genki Gym,” a day service specializing in rehabilitation, performed steadily, with net sales for the nine months of the fiscal year under review amounting to 1,516 million yen (up 4.0% year on year). In terms of expanding the number of facilities, we opened two new facilities, Renaissance Genki Gym Ofuna-okamoto (Kamakura-shi, Kanagawa) in October and Renaissance Genki Gym Yayoidai (Yokohama-shi, Kanagawa) in November, as part of our dominant expansion in the Kamakura and Yokohama areas.

[Home Fitness Business]

In the home fitness business, with regard to mail-order sales of home exercise equipment, on-line sales of “Twist Stepper” series, our best-selling merchandise, remained strong, and sales of vibration-type goods such as “Styley Ball,” that allows users to train their adductor muscles while seated, were strong. As a result, net sales for the nine months of the fiscal year under review were 3,601 million yen (an increase of 3,475 million yen from the same period of the previous fiscal year).

On December 27, 2024, the Group announced the “Notice Concerning Change of Representative Director (Change of President)” and the “Notice Concerning Organizational Changes and Personnel Changes.” With the merger with Oasis scheduled for April 1, 2025, we view the current time as a turning point to move into a new growth phase, and with the change of President, we will transition our management structure to the next generation and aim to achieve non-continuous growth as the “New Renaissance.”

New store openings (including contracted business and designated management) during the nine months ended December 31, 2024 were as follows:

Opening Date	Facility Name	Facility Type
Apr. 2024	Sports Club Renaissance KSC Kanamachi 24 (Katsushika-ku, Tokyo)	Sports club
Apr. 2024	BEACHTOWN Daisen (Daisen-cho, Saihaku-gun, Tottori)	Outdoor fitness (BEACH TOWN)
Apr. 2024	Karatsu City Public Facility Community Area (Karatsu-shi, Saga)	Contracted business
Apr. 2024	Kasuya-machi General Gymnasium (Kasuya-machi, Kasuya-gun, Fukuoka)	Contracted business
Apr. 2024	Kasuga City Ikiiki Plaza (Kasuga-shi, Fukuoka)	Contracted business
Apr. 2024	Iyo City Shiosai Park (Iyo-shi, Ehime)	Designated management
Apr. 2024	Iyo City Futami Shiokaze Fureai Park (Iyo-shi, Ehime)	Designated management
July 2024	Re PT GYM RENAISSANCE JAPAN Times City (Hanoi, Vietnam)	Personal training gym (Renaissance Vietnam)
July 2024	THE OSAKA STATION HOTEL, Autograph Collection 30F GYM/OFURO (Osaka-shi, Osaka)	Contracted business (Oasis)
Sept. 2024	Renaissance Rehabilitation Station Konandai (Yokohama-shi, Kanagawa)	Nursing rehabilitation (directly managed)
Oct. 2024	Renaissance Genki Gym Ofuna-okamoto (Kamakura-shi, Kanagawa)	Nursing rehabilitation (directly managed)
Oct. 2024	CARAPPO Toranomom Hills (Minato-ku, Tokyo)	Contracted business (Oasis)
Nov. 2024	Renaissance Genki Gym Yayoidai (Yokohama-shi, Kanagawa)	Nursing rehabilitation (directly managed)
Nov. 2024	Gym & Studio Renaissance Higashi-azuma 24 (Sumida-ku, Tokyo)	Sports club

As a result, the total number of facilities of the Group at the end of the third quarter under review stood at 286, consisting of 222 sports clubs (Renaissance: 109 directly managed facilities, 62 contracted facilities, four operation support facilities; Oasis: 32 directly managed facilities, 13 contracted facilities; RENAISSANCE VIETNAM, INC.: two directly managed facilities), three small-scale facilities (Renaissance: two directly managed facilities, RENAISSANCE VIETNAM, INC.: one directly managed facility), 47 nursing care rehabilitation facilities (37 directly managed facilities, 10 franchise facilities), and 14 outdoor fitness facilities (five directly managed facilities, nine contracted facilities).

Moreover, the following new store openings (including contracted business and designated management) are planned for the fourth quarter and beyond.

Opening Date	Facility Name	Facility Type
Mar. 2025	Kagawa Prefectural Arena (Takamatsu-shi, Kagawa)	Contracted business
Apr. 2025	Sports Club & Sauna Spa Renaissance Higashi Sapporo 24 (Sapporo-shi, Hokkaido)	Sports club
Apr. 2025	Higashiyamoto City Sports Facilities (six facilities in total) (Higashiyamoto-shi, Tokyo)	Designated management
Apr. 2025	Kitakyushu City Aso Sports Center (Kitakyushu-shi, Fukuoka)	Designated management
Apr. 2025	Nago City B&G Marine Center Pool (Nago-shi, Okinawa)	Designated management
July 2025	(New) Fuchu City B&G Marine Center (Fuchu-shi, Hiroshima)	Designated management
Summer 2025	Sports Club & Sauna Spa Renaissance VIERRA Meimai 24 (Kobe-shi, Hyogo)	Sports club

Since the Group's only reportable segment is the "sports club management business," the results for each segment are not shown.

(2) Description of Financial Position

Total assets at the end of the third quarter of the fiscal year under review rose by 565 million yen from the end of the previous fiscal year to 53,760 million yen. This was mainly due to an increase in total current assets of 532 million yen, due to an increase in cash and deposits.

Total liabilities at the end of the third quarter of the fiscal year under review grew 46 million yen from the end of the previous fiscal year to 41,815 million yen. This was mainly due to an increase of 831 million yen in total current liabilities, resulting from increased short-term borrowings, while non-current liabilities fell 785 million yen due to a decline in lease liabilities and others.

Total net assets at the end of the third quarter of the fiscal year under review rose 519 million yen from the end of the previous fiscal year to 11,944 million yen. This was mainly due to the recording of quarterly net income attributable to owners of parent of 724 million yen and the payment of dividends of 208 million yen, which led to an increase in retained earnings of 515 million yen.

(3) Description of Consolidated Earnings Forecasts and Other Forward-Looking Information

The consolidated earnings forecast for the fiscal year ending March 31, 2025, has been revised in the full-year consolidated earnings forecast and dividend forecast announced on November 8, 2024 taking into consideration recent performance trends. For details, please refer to "Notice of Revision of Full-Year Consolidated Earnings Forecast" and "Notice of Revision of Dividend Forecast (45th Anniversary Commemorative Dividend)" released today.

2. Consolidated Quarterly Financial Statements and Primary Notes
(1) Consolidated quarterly balance sheet

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	6,206,728	6,848,688
Accounts receivable - trade	2,189,035	2,104,616
Merchandise	756,560	907,231
Other	1,852,544	1,677,613
Allowance for doubtful accounts	(12,701)	(13,477)
Total current assets	10,992,166	11,524,672
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	8,252,143	9,106,292
Leased assets, net	13,759,415	12,931,816
Other, net	2,693,745	3,043,207
Total property, plant and equipment	24,705,304	25,081,316
Intangible fixed assets		
Goodwill	1,604,312	1,504,367
Other	507,717	446,809
Total intangible fixed assets	2,112,030	1,951,177
Investments and other assets		
Investment securities	33,685	38,956
Leasehold and guarantee deposits	12,374,658	12,323,764
Other	2,958,358	2,828,810
Total investments and other assets	15,366,701	15,191,532
Total non-current assets	42,184,036	42,224,025
Deferred assets	18,066	11,352
Total assets	53,194,269	53,760,049
Liabilities		
Current liabilities		
Accounts payable - trade	87,888	63,254
Short-term borrowings	2,400,000	4,300,000
Current portion of long-term borrowings	2,343,084	2,047,834
Income taxes payable	403,192	337,086
Provision for bonuses	1,020,464	631,227
Provision for loss on store closings	21,705	21,705
Asset retirement obligations	28,472	49,213
Other	7,202,755	6,888,972
Total current liabilities	13,507,562	14,339,294
Non-current liabilities		
Convertible-bond-type bonds with share acquisition rights	1,499,988	1,499,988
Long-term borrowings	4,708,637	4,991,831
Lease obligations	15,339,570	14,610,487
Retirement benefit liability	1,363,783	1,394,834
Asset retirement obligations	2,524,289	2,526,868
Other	2,825,372	2,452,122
Total non-current liabilities	28,261,642	27,476,130
Total liabilities	41,769,204	41,815,425

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
Net assets		
Shareholders' equity		
Share capital	3,210,356	3,210,356
Capital surplus	5,813,491	5,813,447
Retained earnings	5,131,498	5,646,637
Treasury shares	(2,514,753)	(2,506,960)
Total shareholders' equity	11,640,592	12,163,481
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,348	12,006
Foreign currency translation adjustment	(213,914)	(226,909)
Remeasurements of defined benefit plans	(21,634)	(15,626)
Total accumulated other comprehensive income	(227,201)	(230,529)
Share acquisition rights	11,673	11,673
Total net assets	11,425,064	11,944,624
Total liabilities and net assets	53,194,269	53,760,049

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income
Consolidated quarterly statement of income
Nine months ended December 31, 2023

(Thousands of yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Net sales	32,422,782	47,572,388
Cost of sales	29,602,579	43,206,741
Gross profit	2,820,202	4,365,647
Selling, general and administrative expenses	1,764,540	2,682,945
Operating income	1,055,661	1,682,702
Non-operating income		
Interest income	6,121	6,432
Foreign exchange gains	36,420	11,480
Share of profit of entities accounted for using equity method	105,661	-
Compensation income	60,000	12,327
Other	49,116	51,337
Total non-operating income	257,320	81,576
Non-operating expenses		
Interest expenses	423,149	557,793
Other	27,787	17,228
Total non-operating expenses	450,937	575,021
Ordinary income	862,045	1,189,257
Extraordinary income		
Gain on sale of non-current assets	-	28
Total extraordinary income	-	28
Extraordinary losses		
Loss on retirement of non-current assets	12,163	25,212
Impairment losses	2,817	-
Other	2,313	1,074
Total extraordinary losses	17,294	26,287
Net income before income taxes	844,751	1,162,999
Income taxes - current	67,684	417,053
Income taxes - deferred	162,362	21,900
Total income taxes	230,047	438,954
Net income	614,704	724,044
Net income attributable to owners of parent company	614,704	724,044

Consolidated quarterly statement of comprehensive income
Consolidated quarterly statement of income Nine months ended December 31, 2023

(Thousands of yen)

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Net income	614,704	724,044
Other comprehensive income		
Valuation difference on available-for-sale securities	1,067	3,658
Foreign currency translation adjustment	(35,534)	(12,994)
Remeasurements of defined benefit plans, net of tax	5,956	6,008
Total other comprehensive income	(28,510)	(3,328)
Comprehensive income	586,193	720,716
(Breakdown)		
Comprehensive income attributable to owners of parent company	586,193	720,716
Comprehensive income attributable to non-controlling interests	-	-

(3) Notes to Consolidated Quarterly Financial Statements

(Notes on Going Concern Assumption)

Not applicable.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

Not applicable.

(Notes to Segment Information)

[Segment Information]

This information is omitted because the Group's only reportable segment is the "sports club management business."

(Notes to Statement of Cash Flows)

We have not prepared a quarterly consolidated statement of cash flows for the nine months ended December 31 of the current fiscal year. Depreciation (including amortization related to intangible assets except goodwill) and amortization of goodwill for the nine months ended December 31 of the current period are as follows:

	Nine months ended December 31, 2023	Nine months ended December 31, 2024
Depreciation	1,768,036 thousand yen	2,243,656 thousand yen
Amortization of goodwill	10,964 thousand yen	99,945 thousand yen